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| Bill To: | | |
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| Ulster County Economic | Date | Invoice No. |
| Development Alliance | 11/21/16 | 4096 |
| Linda Clark | | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
| 5 <i>i</i> | | 12/06/16 |

| Description | Amount |
|--|----------|
| October 16 - November 15 | |
| | |
| PACKAGES & ITINERARIES | |
| Created additional package coupons for Honor's Haven Resort & Spa. | |
| Mailed additional coupons to Jellystone Park at Birchwood Acres. | |
| Account Service75 hr @ \$85/hr | 63.75 |
| Production50 hr @ \$85/hr | 42.50 |
| Website Updates - 2 hr @ \$85/hr | 170.00 |
| SIGNAGE FOR ULSTER/ELLENVILLE | |
| Coordinated signage for village grounds with Hank Alicandri and Marcus Guiliano from | |
| Aroma Thyme Bistro. | |
| Account Service - 3.50 hr @ \$85/hr | 297.50 |
| SOCIAL MEDIA | |
| Coordinated and scheduled Facebook boosted posts. | |
| Developed social media analytic report for mid-October to mid-November. | |
| Strategized and implemented weekly social media engagement efforts. | |
| Developed and scheduled Facebook, Twitter and Instagram posts for November. | |
| Contacted restaurants, attractions and resorts for seasonal photos for December. | |
| Account Service - 18 hr @ \$85/hr | 1,530.00 |
| Creative75 hr @ \$125/hr | 93.75 |
| Production - 1.75 hr @ \$85/hr | 148.75 |
| Social Media Strategy - 5 hr @ \$125/hr | 625.00 |
| CREATIVE CONCEPTS | |
| Developed concepts for print ads. | |
| Creative - 3 hr @ \$125/hr | 375.00 |
| | 070.00 |
| | |
| Thank you for your business. | Total |

| Bill To: | | |
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| Linda Clark | | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
| | | 12/06/16 |

| Description | Amount |
|--|--------|
| BLOGS | |
| Researched the French Corner and interviewed owners, Gerry and Pascalene Gress. | |
| Developed the following November/December blogs: | |
| "Find the Perfect Gift at the French Corner" | |
| "Cozy up in Ellenville" | |
| "Find Yourself in a Corner of France" | |
| "Find Your Last Minute Christmas Gifts in Ellenville" | |
| Proofed and uploaded the following blogs: | |
| "You Can Find a Stoneware Butter Churn at the Ellenville Public Library | |
| "We Found this Creamed Corn Recipe." | 207.50 |
| Account Service - 3.50 hr @ \$85/hr | 297.50 |
| Production - 7 hr @ \$85/hr | 595.00 |
| PRINT PRODUCTION | |
| Developed, coordinated approval and forwarded Honor's Haven Visitor's Guide ad | |
| 2017 to media. | |
| Account Service75 hr @ \$85/hr | 63.75 |
| Production - 1.50 hr @ \$85/hr | 127.50 |
| COLLATERAL | |
| Updated and coordinated reprinting of 10,000 Maps & Brochures for Hank Alicandri | |
| from Sam's Point. | |
| Account Service - 1.75 hr @ \$85/hr | 148.75 |
| Production75 hr @ \$85/hr | 63.75 |
| MARKETING PLAN | |
| Prepared document for Dr.Craft of the Ellenville-Wawarsing Chamber of Commerce | |
| explaining branded hashtag usage to members. | |
| Account Service - 4.50 hr @ \$85/hr | 382.50 |
| Production75 hr @ \$85/hr | 63.75 |
| Thank you for your business. | Total |

| Bill To: | | - |
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| Development Alliance | 11/21/16 | 4096 |
| Linda Clark | | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
| | | 12/06/16 |

| Description | Amount |
|--|------------------|
| PUBLIC RELATIONS | |
| Developed and implemented strategy and media outreach. | |
| Followed up with REI about putting together a comp package. | |
| Public Relations75 hr @ \$55/hr | 41.25 |
| Public Relations Strategy - 8 hr @ \$125/hr | 1,000.00 |
| WEB SITE DEVELOPMENT | |
| Updated website copy on Ellenville Business Page and Homepage. | |
| Conducted analytics on website, and updated Packages & Itineraries Page to drive more website traffic. | |
| Updated calendar and featured events. | |
| Coordinated verification code for Google Business Page with Town of Wawarsing. | |
| Account Service - 2.75 hr @ \$85/hr | 233.75 |
| Production75 hr @ \$85/hr | 63.75 |
| Website Updates - 6 hr @ \$85/hr | 510.00 |
| REIMBURSABLES | |
| Printing of Maps and Brochures | 1,923.58 |
| Print Advertising- Chronogram (Find Your Future) 1/1/17 | 612.00 |
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| Thank you for your business. | Total \$9,473.08 |

Ulster County Economic Development Alliance Activity Report: October 16, 2016 - November 15, 2016

Creative Concepts

• Developed concepts for print ads.

Media Planning

• Prepared tearsheets of ads.

Public Relations

- Developed and implemented strategy and media outreach.
- Followed up with REI about putting together a comp package.

Social Media

- Coordinated and scheduled Facebook boosted posts.
- Developed social media analytic report for mid-October to mid-November.
- Strategized and implemented weekly social media engagement efforts.
- Developed and scheduled Facebook, Twitter and Instagram posts for November.
- Contacted restaurants, attractions and resorts for seasonal photos for December.

Blogs

- Researched the French Corner and interviewed owners, Gerry and Pascalene Gress.
- Developed the following November/December blogs: "Find the Perfect Gift at the French Corner," "Cozy up in Ellenville," "Find Yourself in a Corner of France," "Find Your Last Minute Christmas Gifts in Ellenville."
- Proofed and uploaded the following blogs: "You Can Find a Stoneware Butter Churn at the Ellenville Public Library, "and "We Found this Creamed Corn Recipe."

Collateral Material

• Updated and coordinated reprinting of 10,000 Maps & Brochures for Hank Alicandri from Sam's Point.

Marketing Plan

• Prepared document for Dr.Craft of the Ellenville-Wawarsing Chamber of Commerce explaining branded hashtag usage to members.

Packages & Itineraries

- Created additional package coupons for Honor's Haven Resort & Spa.
- Mailed additional coupons to Jellystone Park at Birchwood Acres.

Print Production

• Developed, coordinated approval and forwarded Honor's Haven Visitor's Guide ad 2017 to media.

Signage

• Coordinated signage for village grounds with Hank Alicandri and Marcus Guiliano from Aroma Thyme Bistro.

Website Development

- Updated website copy on Ellenville Business Page and Homepage.
- Conducted analytics on website, and updated Packages & Itineraries Page to drive more website traffic.
- Updated calendar and featured events.
- Coordinated verification code for Google Business Page with Town of Wawarsing.

| Bill To: | | - 1 |
|------------------------|-------------|-------------|
| Ulster County Economic | Date | Invoice No. |
| Development Alliance | 12/20/16 | 4113 |
| Linda Clark | | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
| | | 01/04/17 |

| Description | Amount |
|--|--------|
| November 16 - December 15 | |
| PACKAGES & ITINERARIES | |
| Updated package coupons for 2017. | |
| Account Service25 hr @ \$85/hr | 21.25 |
| | 42.50 |
| Production50 hr @ \$85/hr | 42.50 |
| SIGNAGE FOR ULSTER/ELLENVILLE | |
| Designed signage for three kiosks in Ellenville area. | |
| Requested price quotes from various vendors for signage. | |
| Account Service - 3.75 hr @ \$85/hr | 318.75 |
| Production - 3.75 hr @ \$85/hr | 318.75 |
| SOCIAL MEDIA | |
| Developed and scheduled Facebook, Twitter and Instagram posts for December. | |
| Developed additional Facebook posts for Chamber of Commerce Wawarsing Wassail | |
| special events for December. | |
| Coordinated and scheduled Facebook boosted posts for November and December. | |
| Developed Facebook, Twitter and Instagram posts for January. | |
| Engaged with social media feeds on a weekly basis. | |
| Account Service - 6.50 hr @ \$85/hr | 552.50 |
| Creative - 4.50 hr @ \$125/hr | 562.50 |
| Production - 5.50 hr @ \$85/hr | 467.50 |
| | 407.50 |
| BLOGS | |
| Developed & uploaded short blog, "Local Ellenville Brothers Visit The Ellen Show." | |
| Developed two blogs with recipes from Marbella Trattoria e Ristorante for 2017. | |
| Account Service - 1.50 hr @ \$85/hr | 127.50 |
| Production75 hr @ \$85/hr | 63.75 |
| | |
| Thank you for your business. | Total |

Invoice

| Bill To: | | |
|------------------------|-------------|-------------|
| Ulster County Economic | Date | Invoice No. |
| Development Alliance | 12/20/16 | 4113 |
| Linda Clark | | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
| 3 , | | 01/04/17 |

| Description | Amount |
|--|--------|
| BANNER ADS | |
| Updated digital ad analytics with new statistics from publications. | |
| Account Service - 1.00 hr @ \$85/hr | 85.00 |
| | |
| MARKETING PLAN | |
| Developed year-end presentation for 2016 marketing campaign. | |
| Created 2017 calendar of events. Contacted Ellenville businesses for feedback on 2016 marketing campaign. | |
| Account Service - 11.25 hr @ \$85/hr | 956.25 |
| | 950.25 |
| PUBLIC RELATIONS | |
| Developed and disseminated press release for Holiday Shopping in Ellenville. | |
| Followed up with local publications to ascertain coverage. | |
| Account Service - 1.00 hr @ \$85/hr | 85.00 |
| Creative25 hr @ \$125/hr | 31.25 |
| | |
| EVENT COORDINATION | |
| Followed up with Ellenville Public Library & Museum and the Youth Commission for | |
| registration analytics from "Bikeville" and "Paint the Town Blue." Account Service25 hr @ \$85/hr | 21.25 |
| | 21.23 |
| WEB SITE DEVELOPMENT | |
| Reviewed analytics for pages. | |
| Followed up with Town of Wawarsing Supervisor for Google Business page & | |
| coordinated re-sending verification code. | |
| Updated December event calendar with Chamber of Commerce Wawarsing | |
| Wassail events. | |
| Added January & February events to 2017 calendar. | |
| Account Service - 2.00 hr @ \$85/hr | 170.00 |
| Production - 1.00 hr @ \$85/hr | 85.00 |
| Website Updates - 6.50 hr @ \$85/hr | 552.50 |
| Thank you for your business. | Total |

| Bill To: | | |
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| Ulster County Economic | Date | Invoice No. |
| Development Alliance | 12/20/16 | 4113 |
| Linda Clark | · | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
| | | 01/04/17 |

| Description | Amount |
|---|------------------|
| | |
| REIMBURSABLES Digital Advertising-Facebook Boosted posts 11/23-11/30 | 52.94 |
| Digital Advertising-Facebook Boosted posts 17/20-17/30 Digital Advertising-Facebook Boosted posts 12/7-12/24 | 47.06 |
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| Thank you for your business. | Total \$4,561.25 |

Ulster County Economic Development Alliance BBG&G Activity Report: November 16, 2016 – December 15, 2016

Public Relations

- Developed and disseminated press release for Holiday Shopping in Ellenville.
- Followed up with local publications to ascertain coverage.

Social Media

- Developed and scheduled Facebook, Twitter and Instagram posts for December.
- Developed additional Facebook posts for Chamber of Commerce Wawarsing Wassail special events for December.
- Coordinated and scheduled Facebook boosted posts for November and December.
- Developed Facebook, Twitter and Instagram posts for January.
- Engaged with social media feeds on a weekly basis.

Banner Ads

• Updated digital ad analytics with new statistics from publications.

Blogs

- Developed and uploaded short blog, "Local Ellenville Brothers Visit The Ellen Show."
- Developed two blogs with recipes from Marbella Trattoria e Ristorante for 2017.

Event Coordination

• Followed up with Ellenville Public Library & Museum and the Youth Commission for registration analytics from "Bikeville" and "Paint the Town Blue."

Marketing Plan

- Developed year-end presentation for 2016 marketing campaign.
- Created 2017 calendar of events.
- Contacted Ellenville businesses for feedback on 2016 marketing campaign.

Packages & Itineraries

• Updated package coupons for 2017.

Signage

- Designed signage for three kiosks in Ellenville area.
- Requested price quotes from various vendors for signage.

Website Development

- Reviewed analytics for pages.
- Followed up with Town of Wawarsing Supervisor for Google Business page & coordinated re-sending verification code.
- Updated December event calendar with Chamber of Commerce Wawarsing Wassail events.
- Added January & February events to 2017 calendar.

| Bill To: | | 1 |
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| Ulster County Economic | Date | Invoice No. |
| Development Alliance | 01/31/17 | 4131 |
| Linda Clark | | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
| | | 02/15/17 |

| Description | Amount |
|--|----------|
| December 16 - January 31 | |
| | |
| PACKAGES & ITINERARIES | |
| Printed and mailed package coupons for 2017 to participating accommodations to distribute. | |
| Researched forums to list packages & itineraries for travelers. | |
| Account Service - 3 hr @ \$85/hr | 255.00 |
| Production25 hr @ \$85/hr | 21.25 |
| SIGNAGE FOR ULSTER/ELLENVILLE | |
| Continued design for three kiosks in Ellenville area. | |
| Coordinated printing for signage. | |
| Account Service75 hr @ \$85/hr | 63.75 |
| Creative25 hr @ \$125/hr | 31.25 |
| Production - 5.25 hr @ \$85/hr | 446.25 |
| SOCIAL MEDIA | |
| Created Social Media Analytic Report for December. | |
| Scheduled January social media. | |
| Engaged with social media feeds on a weekly basis. | |
| Developed Social Media Strategy for 2017. | |
| Developed and scheduled Annual Winterfest event posts & boosted posts for | |
| Facebook and Twitter. | |
| Developed and scheduled February social media | |
| Created a contact list of Ellenville businesses and local residents to ask for | |
| photography & feedback for 2017 social media. | |
| Account Service - 16.00 hr @ \$85/hr | 1,360.00 |
| Creative - 1.25 hr @ \$125/hr | 156.25 |
| Production - 2 hr @ \$85/hr | 170.00 |
| BLOGS | |
| Thank you for your business. | Total |

| Bill To: | | |
|------------------------|-------------|-------------|
| Ulster County Economic | Date | Invoice No. |
| Development Alliance | 01/31/17 | 4131 |
| Linda Clark | | |
| 244 Fair Street | | |
| Kingston, NY 12401 | P.O. Number | Due Date |
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| Description | Amount |
|--|----------|
| Created Blog Analytic Report for 2016. | |
| Developed Annual Winterfest blog for January. | |
| Account Service - 1.50 hr @ \$85/hr | 127.50 |
| Production - 1.25 hr @ \$85/hr | 106.25 |
| MARKETING PLAN | |
| Updated and submitted year-end report for 2016 marketing campaign. | |
| Attended meeting with Ellenville Farmer's Market Director and Congressman Faso's | |
| District Director to discuss progress in Ellenville. | |
| Discussed upcoming events with Asha at Ellenville Public Library & Museum. | |
| Account Service - 14.50 hr @ \$85/hr | 1,232.50 |
| PUBLIC RELATIONS | |
| Created Public Relations Earned Media projection for 2016. | |
| Coordinated collaboration with local photographer/blogger to visit Ellenville with | |
| Marcus Guiliano, Aroma Thyme Bistro. | |
| Attended Teleconference with Luminary Media about UCEDA publication collaboration. | |
| Created Annual Winterfest press release and disseminated to local publications. | |
| Posted Annual Winterfest event on local community calendars. | |
| Account Service - 4.25 hr @ \$85/hr | 361.25 |
| Creative - 1 hr @ \$125/hr | 125.00 |
| WEB SITE DEVELOPMENT | |
| Reviewed packages & itineraries and homepage analytics. | |
| Updated calendar of events. | |
| Updated Wordpress, plug-ins and maintenance for website. | |
| Account Service25 hr @ \$85/hr | 21.25 |
| Production25 hr @ \$85/hr | 21.25 |
| Website Updates50 hr @ \$85/hr | 42.50 |
| Thank you for your business. | Total |

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| Kingston, NY 12401 | P.O. Nu | mber Due Dat |
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| Description | Amount |
|--|------------------|
| REIMBURSABLES | |
| Printing of 3 Kiosk Signs | 377.33 |
| Radio Advertising- Townsquare Media - 1/23-28/17 | 342.36 |
| FaceBook Winterfest Boosted Posts | 63.09 |
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| Thank you for your business. | Total \$5,324.03 |

Ulster County Economic Development Alliance BBG&G Activity Report: December 16, 2016 to January 31, 2017

Media Planning

• Coordinated radio spot for Annual Winterfest with Townsquare Media.

Public Relations

- Created Public Relations Earned Media projection for 2016.
- Coordinated collaboration with local photographer/blogger to visit Ellenville with Marcus Guiliano, Aroma Thyme Bistro.
- Attended Teleconference with Luminary Media about UCEDA publication collaboration.
- Created Annual Winterfest press release and disseminated to local publications.
- Posted Annual Winterfest event on local community calendars.

Social Media

- Created Social Media Analytic Report for December.
- Scheduled January social media.
- Engaged with social media feeds on a weekly basis.
- Developed Social Media Strategy for 2017.
- Developed and scheduled Annual Winterfest event posts & boosted posts for Facebook and Twitter.
- Developed and scheduled February social media.
- Created a contact list of Ellenville businesses and local residents to ask for photography & feedback for 2017 social media.

Blogs

- Created Blog Analytic Report for 2016.
- Developed Annual Winterfest blog for January.

Marketing Plan

- Updated and submitted year-end report for 2016 marketing campaign.
- Attended meeting with Ellenville Farmer's Market Director and Congressman Faso's District Director to discuss progress in Ellenville.
- Discussed upcoming events with Asha at Ellenville Public Library & Museum.

Packages & Itineraries

- Printed and mailed package coupons for 2017 to participating accommodations to distribute.
- Researched forums to list packages & itineraries for travelers.

Signage

- Continued design for three kiosks in Ellenville area.
- Coordinated printing for signage.

Website Development

- Reviewed packages & itineraries and homepage analytics.
- Updated calendar of events.
- Updated Wordpress, plug-ins and maintenance for website.